

BSNL during last three financial years *i.e.* 2006-07 to 2008-09 is as follows:—

Financial Years	Amount (Rs. in crores)
2006-07	7805.87
2007-08	3009.39
2008-09	574.85

(c) BSNL has taken various steps to protect and increase its revenue and thereby profits by increasing number of connections in Broadband, Mobile telephony, exploring new businesses and introducing value added services etc.

BSNL has undertaken an exercise with the help of M/s Boston Consulting Group (BCG), a management consulting firm. The focus of this transformational exercise named 'Project Shikhar', has been towards:—

- Revitalizing the businesses by focusing on growth in Mobile, Broadband and Enterprise segments. A separate vertical for New Business has also been created.
- Building capabilities for significant improvements in sales and distribution, product management, pricing, customer service and revenue assurance activities.

As part of this exercise, BSNL's organization structure has also being redesigned along different business verticals to provide end-to-end focus on key growth segments and to clearly define accountability for different businesses and functions at all levels of the organization.

BSNL's tender

4475. SHRI A. ELAVARASAN: Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state:

(a) whether the CVC which was investigating irregularities in the State own BSNL's 10 billion dollar tender for 93 million lines has recommended that the BSNL must scrap the tender and invite fresh bids; and

(b) if so, the details thereof and decision of Government in this regard?

THE MINISTER OF STATE IN THE MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (SHRI GURUDAS KAMAT): (a) and (b) Sir, tenders for procurement of GSM equipment under Phase-VI for 93-million-line was floated by the four zones of Bharat Sanchar Nigam Limited (BSNL) on 01.05.2008. The tender was floated for 25 million lines each by North, West and South zones and for 18 million lines by the East zone to meet the requirements spread over three to four years.

At the advance stage of tender finalization, the Central Vigilance Commission (CVC) decided to investigate the Phase-VI tender and called for the records. Accordingly, the BSNL Board decided not to proceed further with the GSM tender till further advice from CVC. The CVC recommended not to operate on the tender of 93 million GSM lines because of non-competition, high rate and prolonged negotiations. The recommendations of CVC were placed before the

Sam Pitroda Committee, a committee constituted to review the performance of BSNL. The Pitroda Committee also recommended to drop the tender of 93 million GSM lines and suggested switching to a new model wherein network capacity and/or services are managed by the vendor. The report of Pitroda Committee in the matter was deliberated by the BSNL Board on 05.03.2010 and the Board decided to go by the recommendation of the Pitroda Committee. The recommendations of Pitroda Committee alongwith the views of BSNL will be placed before the Telecom Commission.

Infrastructure development investment

4476. SHRI K.N. BALAGOPAL : Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state:

- (a) the infrastructure development investment for BSNL during the last 10 years;
- (b) the present installed capacity of BSNL for mobile and land line connections; and
- (c) the reasons for not initiating timely the augmentation of infrastructure facilities?

THE MINISTER OF STATE IN THE MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (SHRI GURUDAS KAMAT): (a) Sir, the infrastructure development investment for Bharat Sanchar Nigam Limited (BSNL) during the last 10 years is as under:—

(Rs. in crores)

Financial Year	Amount Invested
2000-01	16,597.66
2001-02	17,006.00
2002-03	12,057.00
2003-04	6,537.00
2004-05	7,578.00
2005-06	6,838.00
2006-07	5,705.00
2007-08	7,239.43
2008-09	10,876.00
2009-10	1,036.28*

*Infrastructure development investment for the year 2009-10 is provisional.

- (b) As on 31.03.2010, the GSM Mobile and wireline capacity of BSNL is given below:—

Item	Capacity (in lakh lines)	Connection (in lakh Nos.)
GSM Mobile	576.53	633.05
Wireline	458.35	278.31