

1	2	3
16.	Orissa	205
17.	Punjab	11
17.1	Chandigarh	0
18.	Rajasthan	153
19.	Tamil Nadu	90
19.1	Pondicerry	0
20.	Uttarakhand	128
21.	Uttar Pradesh	1194
22.	West Bengal	6
22.1	A.N. Islands	2
22.2	Sikkim	1
TOTAL :		4962

#### MTNL's Wage Bill

1532.SHRI B.S. GNANADESIKAN : Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state :

(a) whether it is a fact that MTNL's wage bill rose to Rs. 600 crores to around Rs. 2,200 crores in 2008-09 and 48 per cent MTNL's revenue were used to pay wages and salaries in 2008-09 and at the same time its net profit from operation went down considerably;

(b) if so, the details thereof;

(c) the action proposed by Government to increase net profit from the operations at least to cover salary to be paid to the employees; and

(d) the details thereof?

THE MINISTER OF STATE IN THE MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY (SHRI GURUDAS KAMAT) : (a) and (b) Sir, MTNL's wage bill rose by Rs. 483.93 crore in 2008-09 to Rs. 2127.4 crore as compared to 2007-08. This constituted 47.74% of operational revenue of Rs. 4456 crore of 2008-09 and constituted 40.52% of total income. The increase in wage bill was largely on account of 50% D.A. merger with basic pay in accordance with Government of India's Order No. 2 (7)/2006-DPE(WC) GL-III dated 26.02.2008. The profit declined from Rs. 586.89 crore in 2007-08 to Rs. 211.72 crore in 2008-09.

(c) and (d) A number of steps have been taken by MTNL to increase the revenue as mentioned in the enclosed Statement.

### ***Statement***

#### ***Steps taken by MTNL to increase the revenue***

1. A number of new services including mobile services based on CDMA and GSM, Braodband, IPTV etc. have been started. Existing tariffs for various products and services are under review so as to make them customer friendly and to suit various segments of the society.
2. All exchanges have been digital to improve service quality.
3. Improving the legacy of PSTN network.
4. New RSUs/DLC are being provided and rehabilitation of outdoor network is being done on continuous basis to reduce faults.
5. The GSM network in MTNL, Delhi & Mumbai has been planned to be further expanded by 2 million each. Out of which 10 lakhs GSM capacity has already been commissioned in Delhi & Mumbai each and remaining is under installation.
6. Additional 200 GSM towers in Delhi and 291 GSM towers in Mumbai are proposed to be installed during 2009-10 to provide better coverage.
7. MTNL has already launched 3G GSM services in Delhi & Mumbai (soft launch).
8. MTNL has planned to commission Convergent billing and CRM for providing one bill for all services to a subscriber.
9. MTNL is providing a lot of Value Added Services for both PSTN & mobile subscribers.
10. New tariff plans both in landline and cellular based PCOs are launched to retain PCO holders and attract new PCO franchisees.
11. MTNL is also taking care of its customers conveniences by opening Sanchar Hat, Customer Service Centre, appointment of dealers, agents and special care of corporate customers.
12. MTNL has launched VOIP services to provide ISD calls at lower tariffs.
13. Introduction of broadband services has been a great success, 7.84 lakhs broadband connections are working presently. PO has also been placed for 5 lakhs broadband lines in Delhi and Mumbai and equipment is under installation.

#### **Investment made by foreign companies**

1533. SHRI MANOHAR JOSHI : Will the Minister of COMMUNICATIONS AND INFORMATION TECHNOLOGY be pleased to state :

- (a) the details of the investments made by the foreign companies in the communication sector;