

(b) The implications and the threat to our security and peace by the supply of military equipment to Pakistan has been brought to the notice of the United States Government repeatedly.

**INCENTIVE TO SMALL SCALE INDUSTRIES FOR EXPORTING GOODS**

176. DR. (MRS.) MANGLADEVI TALWAR : Will the Minister of FOREIGN TRADE be pleased to state :

(a) whether an incentive is being provided to the small scale industries for exporting goods; and

(b) if not, the reasons therefor and the nature of the special incentive proposed to be provided for the industries located in the backward States like Rajasthan to export goods?

THE DEPUTY MINISTER IN THE MINISTRY OF FOREIGN TRADE (CHOITARY RAM SEWAK) : (a) Generally the normal export assistance measures such as import replenishment licences, compensatory support, drawback 1 1/2% customs and excise duties etc. are with reference to the export commodity and 10% with reference to whether the commodity is exported from the large scale or small scale industry.

Certain institutional arrangements have however been made to assist the units in the Small Scale Sector to market their goods abroad more efficiently.

Small Scale units who export 10% or 25% or more of their production get more preferential treatment in the matter of sources of supply of their imported inputs than the units in the large scale sector.

A statement giving the details of preferential arrangements for SSI units is laid on the Table of the House.

(b) Efforts are made to encourage exports from all regions of the country. A number of State Governments have established institutions and export houses to organize such exports.

The export benefits are allowed with reference to the export products and not with reference to the location of the industries.

**STATEMENT**

*Incentive facilities to exporting units in Small Scale Industries*

(1) Actual sales in the SSI Sector will be able to get raw material supplies

from the STC/MMTC on surrender of import entitlements and thus draw supplies off-the-shelf, instead of obtaining licences in their own names. This will help in export production.

(2) As part of the developmental role of STC/MMTC in the export field they will render services to Small Scale Industries in respect of procurement of raw materials, quality control, product Standardization identifying of market opportunities abroad and bringing together prospective importers abroad and potential exporters in India.

(3) Small Scale exporting units exporting 25% or more of their production will get their full requirements of imported raw materials in free foreign exchange.

(4) Recognised Merchandizing Export Houses will also offer their services for assisting the SSI Units in marketing their products abroad. Their ability to help in this regard is being strengthened.

**SUPPLY OF TANKS TO PAKISTAN BY RUSSIA**

177. SHRI A. D. MANI :  
SHRI LAL K. ADVANI :  
SHRI C. D. PANDEY :  
DR. BHAI MAHAVIR :

Will the Minister of DEFENCE be pleased to state :

(a) whether the Soviet Union has recently agreed to make another supply of over 200 tanks to Pakistan of the TU 54 and TU 55 variety; and

(b) whether any protests have been lodged by our Embassy in Moscow about the arming of Pakistan at the present time to give it military superiority over India ?

THE MINISTER OF DEFENCE (SARDAR SWARAN SINGH) : (a) and (b) According to available information, about 150 tanks from the Soviet Union have been received by Pakistan some time back and there has been no recent arrival of tanks. There is no confirmation of the number of tanks if any, which the Soviet Union may have further agreed to supply.

We have pointed out to the Government of Soviet Union that any accretion to the armed strength of Pakistan, in view of Pakistan's collusion with China, poses

a threat to India's security and that such supplies would accentuate tension in the subcontinent.

**लातीनी अमरीकी देशों के अपने दौरों के बारे में भारतीय व्यापारिक प्रतिनिधि मण्डल का प्रतिवेदन**

**178. श्री राम सहाय :** क्या वैदेशिक व्यापार मंत्री यह बताने की कृपा करेंगे कि :

(क) एक उच्च-स्तरीय आर्थिक एवं व्यापारिक प्रतिनिधि-मंडल ने अप्रैल तथा मई, 1969 के महीनों में लातीनी अमरीकी देशों के अपने दौरों के बारे में जो प्रतिवेदन प्रस्तुत किया था क्या सरकार ने उसकी जांच कर ली है ; और

(ख) यदि हां तो सरकार किन निष्कर्षों पर पहुंची है ?

INDIAN TRADE DELEGATION'S REPORT  
ABOUT ITS TOUR TO LATIN AMERICAN  
COUNTRIES

178. SHRI RAM SAHAI : Will the Minister of FOREIGN TRADE be pleased to state :

(a) whether Government have examined the report submitted by a high-level economic and trade delegation of India about its tours of certain Latin American countries during the months of April and May, 1969; and

(b) if so, what conclusions Government have arrived at?

**वैदेशिक व्यापार मंत्रालय में उपमंत्री (चौधरी राम सेवक) :** (क) तथा (ख) यह प्रतिनिधि मंडल, भारतीय वाणिज्य तथा उद्योग मंडल संघ द्वारा प्रायोजित किया गया था। प्रतिनिधि-मंडल के प्रतिवेदन की प्रतियां संसद् पुस्तकालय में उपलब्ध हैं। लातीनी अमरीकी देशों के साथ व्यापार के विकास के लिये प्रतिनिधि-मंडल द्वारा पता लगाये गये अवसरों की जानकारी सम्बन्धित हितों को दे दी गई है। हमारे जहाजी मार्गों को कैरेबियन समुद्र तक बढ़ा दिया गया है। जहाजी व्यवस्था को और भी सुधारने के उपायों का अध्ययन किया जा रहा है। प्रत्येक

देश के साथ व्यापार करार करने और निकटतर व्यापार सम्बन्ध तथा आर्थिक सहयोग को प्रोत्साहन देने के लिये भी प्रयत्न किये जा रहे हैं।

[THE DEPUTY MINISTER IN THE MINISTRY OF FOREIGN TRADE (CHOUHDARY RAM SEWAK) : (a) and (b) The Delegation was sponsored by the Federation of Indian Chambers of Commerce & Industry. Copies of the report of the delegation are available in the Parliament Library. Opportunities for development of trade with Latin America found by the Delegation have been brought to the notice of the concerned interests. Our shipping lines have already been extended upto the Caribbean Sea. Measures to further improve shipping arrangements, are under study. Attempts are also being made to enter into Trade Agreements, and to encourage closer trade relations and economic cooperation with individual countries.]

**विदेश जाने वाले अधिकारियों को विदेशी भाषाओं में प्रशिक्षण**

**179. श्री राम सहाय :** क्या वैदेशिक कार्य मंत्री यह बताने की कृपा करेंगे कि :

(क) विदेश जाने वाले अधिकारियों को विदेशी भाषाओं में पर्याप्त प्रशिक्षण देने के लिए सरकार ने क्या नई कार्यवाही की है ; और

(ख) सरकार ने अधिकारियों को किन-किन भाषाओं में प्रशिक्षण देने के लिए व्यवस्था की है ?

[TRAINING IN FOREIGN LANGUAGES TO THE OFFICERS GOING ABROAD

179. SHRI RAM SAHAI : Will the Minister of EXTERNAL AFFAIRS be pleased to state :

what further steps have been taken by Government to impart adequate training in foreign languages to the officers going abroad; and

what are the names of the languages in respect of which Government have made arrangements for training the officers?]